



AUSSIE ALUMINIUM

Aussie Aluminium fabricates, supplies and installs quality architectural window and door solutions for the residential and commercial market throughout South Australia.

The company was founded in 1989 by Jim and Anna Papazoglov. In 2018, Davis and Tiffany Perin joined the business as partners, and then became sole owners in 2021. Based on the strong foundations set in place by Jim and Anna, Davis and Tiffany are proud to be guiding the business to a bright future.

Davis' extensive knowledge of large commercial construction and project management from 13 years' experience working in FIFO in WA, has meant that Aussie Aluminium can now undertake a lot more complex commercial work. Partnering with some of the best building and construction companies in the state, manufacturing and installing quality windows, doors, automated doors, and screens, has seen us complete work as far as Adelaide, Whyalla, Cleve, Port Lincoln, Coffin Bay, Streaky Bay, Ceduna, and even to Yalata in the far west of SA.

Aussie Aluminium stands behind its brand of being the 'Leader in Glass and Aluminium'.



We are the preferred supplier for the top-tier builders in Port Lincoln and this list grows each year. Our products and the knowledge within our team has set us apart from our competitors. Our efforts to provide the best work environment for our team is a priority and the 12 team members we currently have, are all well respected within the industry.

Our fabrication team is led by the best. John Peters has been in the industry for over 40 years and is our Workshop Supervisor. He recently won the 2021 National and South Australian State Industry Service Award from

the Australian Glass & Window Association. This is a prestigious award and demonstrates the commitment he has had to our team and the industry.

Our projects over the past few years include, but do not stop with, the new Aldi Supermarket (Whyalla), Copperhouse Court Aged Care Facility (Whyalla), St Teresa's Campus of Samaritan College (Whyalla), High School STEM upgrades (Port Lincoln, Cummins and Ceduna), Bennett Oval (Whyalla), Crossways Lutheran School (Ceduna), EP Seafood (Port Lincoln), Ceduna Foreshore Hotel, St Josephs' School Senior Centre and Home Economics (Port Lincoln), Line & Label Restaurant (Port Lincoln), Port Lincoln High School Specialist Building, Year 7 Building and Tech Studies (Pt Lincoln) and Tullawon Health Centre (Yalata). There are also many architectural residential projects throughout the Eyre Peninsula.

We recently commenced work on fabricating windows for the new St Joseph's Primary school building in Port Lincoln, one of the most technical tenders we have had to date since becoming new owners.

Tiffany successfully entered Aussie Aluminium into the 2018 Entrepreneurs Program. This led to an opportunity to be mentored by business leaders and from this be able to thoroughly dissect and evaluate

the existing business. Through extensive management and marketing knowledge, she has been able to openly look at the existing business and implement more efficient practices to create a more modern and streamlined approach. The research and development done throughout the three years on the program, has seen her completely reinvent the Aussie Aluminium brand. Automating most parts of the business ensures management, estimating and administration can be done off site, enabling the business to be prepared for any COVID-19 shutdowns or other interruptions.

Aussie Aluminium was recently awarded the Port Lincoln Chamber of Commerce and Tourism 2021 Business Excellence Award in the Building and Trades category. Being a recipient of this Award has given both Davis and Tiffany the assurance that the hard work being done by their award-winning team delivering consistent, quality, and stylish products all over the Eyre Peninsula is recognised by their peers.

Karen Dorward started with Aussie Aluminium just over a year ago. Her customer service skills and her ability to multitask under pressure have enabled her to stamp her mark on the day-to-day administration of the business. As our front of house Guru, she understands the importance of keeping our customers happy and informed and will go above and beyond to ensure any query is dealt with promptly. Karen has also been nominated for a Customer Service Award this year, an absolute honour for her.

This year we launched our new showroom. It is the largest showroom in our region and the current feedback from our builders has been incredibly positive, as it enables them to freely demonstrate each product as it would be in an actual home/premises.

Aside from having a record year in fabrication and delivery, we have also fully redesigned our workshop, decreasing the amount of manual handling required when fabricating large doors and windows. In 2020, we acquired an automated glass cutting machine which enabled us to increase production and reduce glass wastage. This has led us to have two staff undertaking the Cert III Glass and Glazing apprenticeship. We continue to review each process within the fabrication area of



our business, and we believe in continuous improvement constantly reviewing how we do things and how we can do them better.

Partnering with the University of South Australia, we have hosted three groups of Physiotherapy students doing their work placements at our business. The projects undertaken by the students included performing a full ergonomic assessment on our administration and management workstations and performing an assessment of the workflow of the full fabrication process. Resulting from their assessment, they designed exercises and gave feedback to our fabrication team to help them to maintain good physical health from such physically demanding roles. The students also designed pre-employment medical and physio checks to include in our pre-employment process. Our goal is to provide



all our staff with a safe and compliant workplace which we recognise as very important.

Finally, we have launched a new website which aligns with our social media marketing and represents a true reflection of our core business values.

Without a doubt it is the knowledge held within the business and our united commitment as a team to deliver a quality premium product for our customers, that is our greatest asset. We know what we do well, and we don't stray from that.

All our windows and doors are custom made in house, which means when a customer needs something complex or may be a big challenge, we are up for it. We are super proud of the partnerships we have for our marketing and human resources, the importance placed on providing a safe and compliant workplace and our commitment to creating a brand that is in line with our quality of workmanship.

We work hard. We cover a lot of mileage to do what we do, but it is the relationships we build with our customers that keeps them wanting to come back. It is always a team effort with Aussie Aluminium.

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